



Services We Provide

- Program/Project Management
- Project Closeout Documents and Certification
- Construction Management
- Professional Placement
- Process/Operational Improvement Consulting
- Line and Antenna
- PIM/Sweep/Fiber Testing
- Tower and Civil
- LTE Installation & Upgrade
- GSM/UMTS Installation & Integration
- Microwave Installation
- Tower Structural Modifications
- Site Surveys, Audit, Acquisition, Consolidation, Installation, Integration & Decommissioning
- DAS Systems Installation
- Zoning and Permitting
- Asset Management
- WiMax and WiFi
- Site Decommissioning
- RF Engineering
- Electrical Design and Implementation
- ISP Fiber
- Network Modernization, Testing and Optimization
- E-911
- Onsite emergency repairs and radio replacement
- Preventive maintenance
- Wireless Project Staffing

Contact Information

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Federal and Commercial Integrated Network Solutions

Company History

Spotswood Consulting, dba SC Wireless Solutions, is a full-service firm providing turn-key solutions to the wireless industry, performing on contracts and projects directly for carriers, as well as through their affiliated vendors. SC Wireless conducts business with notable clients nationwide, supporting a wide variety of wireless initiatives. By delivering an unprecedented level of service, installation and project management excellence to the communications industry, SC Wireless Solutions has established itself as a fast-growing certified minority-owned, wireless firm that has developed a winning service and delivery infrastructure.

Wireless Customers

Spotswood Consulting DBA SC Wireless Solutions has performed successfully on more than 200+ wireless telecommunications projects nationwide. We have served as a GC in support of large-scale installation projects, site audits, microwave installations, tower structural modifications and site decommissioning, in markets across the Midwestern United States. We provide expanded services and resources that will allow for effective and successful performance on a multitude of project opportunities.

Our current wireless construction customers include:

- MasTec • LCC • Goodman Networks
- Copper River Telecommunications

Carrier Wireless Project Experience:

- AT&T • Sprint • Samsung • T-Mobile



Differentiating Factors

- Our safety compliance policy assures that all of our employees are provided with a safe and healthy work environment.
- Relevant past performance: successful record of 225+ telecom projects nationwide.
- Possessing the highest aptitude to mitigate risk, streamline process, and reduce cost.
- Consultative approach with flawless execution and superior customer service.
- Track record of trust and long lasting professional relationships based upon satisfied customers.

Our Qualifications and Certifications

YEAR OF ESTABLISHMENT: 2006

CORPORATION TYPE: S Corporation

FEDERAL ID: 84-1720515

D & B #: 830028325

CAGE CODE: 5DZ99

ENTITY #: E091627006-8

RESALE PERMIT #: 1014453330

NAICS CODES: 237130, 423430, 541330, 541511, 541512, 541519, 541611, 541618, 541612, 541412, 517110, 517210, 517911, 517919, 519190, 238210, 561310, 561320, 561320

BUSINESS SIZE STANDARD: Small

SIC CODES: 1731, 3570, 3572, 3575, 3577, 7361, 7370, 7371, 7372, 7373, 7374, 8000, 8060, 8711, 8712, 8713, 8748, 8742

SMALL BUSINESS CONCERN/DIVERSITY

CERTIFICATIONS: An SBA 8(a) Certified Company; MBE Certification #SC05559 by the National Minority Supplier Development Council; Reciprocal MBE Certifications: Louisiana, Nevada, South Florida, and Northern California; CPUC Certification #12100033 by the Supplier Clearinghouse; DBE Certification #40994 by the Department of Transportation; SBE Certification #276435



Georgetown Alum,
Derek Spotswood,
President and Founder of
Spotswood Consulting

*"...The staff and management at Spotswood Consulting are professional,
hard working, reliable, conscientious, and honest."*

- Fortune 500 Specialty Construction Client

Wireless Project Experience

Microwave Installation

Midwest Region; 28 Full Sites Completed, Average Production of 4 sites, per week

Full Scope Installation:

- Radio Install - ODU
- Dish Install
- Cabling
- Pathing



4G LTE Equipment Installation

Midwest Region; 80 Sites Completed, Average Production of 2-3 sites, per week

Full Construction Scope:

- Cabinet Installation
- HFC Installation
- Antenna Installation
- RRU Installation
- Sweep Testing
- Fiber Testing

Tower Structural Modification

Nationwide; 20-25 sites for 2014

Wide range of services:

- Site Evaluation
- Material Fabrication
- Modification Installation
- Third Party Review

Tower Site Decommissioning

Midwest Region; Full decommissioning services, 20 sites completed

- Equipment Removal
- Battery String Removal/Recycling
- Equipment Cataloguing

Site Auditing

Texas; Full site and equipment audit, 80 sites completed

- Antenna/RRU Identification
- Antenna Platform Assessment
- Shelter/Pad Inventory



Client Testimonial

"Spotswood Consulting was assigned 28% of our total market build. Their sites were completed between August to December 2013, a truly incredible accomplishment. These sites were difficult in nature and time was short.

The Construction Manager and his crew were able to assess the situations, determine a positive course of action, and follow through completing the job in the allotted timeframe. Overall, I am very pleased with the performance of Spotswood Consulting, and look forward to our continued relationship!"

- MasTec PM in Charge of Sprint Network Project in the Midwest, U.S.